

Millennials In Your Workplace

*"Kids haven't changed...
We've changed as adults. We demand less of kids. We expect less of kids.
We make their lives easier instead of preparing them for
what life is truly about.
We're the ones that have changed."
-Frank Martin, Univ. of South Carolina Head Basketball Coach*

Reinvention Nation™
Jim Mathis, IPCS, CSP, MDiv.
The Reinvention PRO

Like what you hear? TWEET IT! @jimmathis



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Welcome!

About Jim:

Jim Mathis is the Reinvention PRO™, an international Certified Speaking Professional (CSP) and bestselling author. He has been speaking, leading conferences and consulting for over 39 years. Jim has re-invented his own business successfully numerous times; Jim shares his expertise in an interactive engaging style.

He challenges leaders to re-evaluate, re-purpose and reinvent their ideas and beliefs. As an Executive Business Coach Jim helps executives, entrepreneurs, business owners and other professionals improve their presentation skills, professionalism and grow their businesses through leadership, sales and marketing coaching.

A small sample of his clients include BlueCross/BlueShield, United States Department of Justice, American Red Cross, US Foodservice, Richfield Hospitality, Colonial Insurance, Diversicare Health Care Corporation, Genesis Health Care Corporation, HCR ManorCare, Canadian Construction, NuVox Communications, SCANA Corporation, Owens-Corning, Reed Business Publications and more.

Mathis is president of J&L Mathis Group, Inc. based in Orlando, Florida. He is a best-selling author of *Reinvention Made Easy*. Jim will be glad to autograph your copy following the presentation today.

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Change Your Strategy...

1. How did we get here?

“Millennials are the most mobile generation in human history.”

Notes:

2. What are Millennial preferences/characteristics?

“Millennials think and act globally.”

Notes:

3. What do Millennials VALUE MOST about life and work?
“Millennials care more about ‘why’ and the cause than the rules.”

HOW?

4. How do Millennials feel about your workspace and routines?
“Millennials are accustomed to flexibility in working conditions..”

Notes:

5. How are Millennials changing hiring and longterm jobs?
“Short term opportunities are ideal for them.”

Notes:

6. How do you attract more Millennials in your business?
“Millennials reach other millennials best.”

Notes:

Change Your Results!

“Millennials will be running your facility/business one day.”

7. What ONE IDEA will you take away to use today?

Notes:

James Harter and Amy Adkins of Gallup recently wrote in an article for Gallup, “Millennials have the highest rates of unemployment and underemployment, and those who hold full-time jobs often struggle to pay their bills. Gallup also finds that college graduates believe they are overqualified for their current job, meaning they have more education than the role requires.”

Millennials conclude that jobs are becoming more about the employees as the business climate shifts toward acquiring long term employees and retaining present staff. Your focus on building a team won't survive hiring Millennials who come in as independent, debt-ridden free spirits.



"Jim was such a hit! He scored very high marks on our evaluations and people requested that we have him again."
-Tina Hughes, North Carolina Bankers Association

What you think matters!

Would you share your opinions about today's presentation? Thank you! -Jim
Could we use a quote from you about the benefits of this presentation? Print here: _____

What did you hear me say that affected you the most?

If I came back, what would I speak on for YOU next time?

What did I talk about that I should have talked about in more depth, but I didn't?

Name _____ Company/Org. _____

Address _____

City _____ ST _____ Zip _____

Phone # _____ - _____ - _____ Email _____

(please print... if you wish to receive Jim's FREE monthly e-zine newsletter)

- I would like more information on:
 - Jim's Presentations and Workshops
 - Having Jim speak to my group, company or organization
 - Books, CD's, Assessments and other Reinvention Resources

Our major source of business is through referrals. Do you know of a company, business organization, or association that could benefit from more productivity? Or from a speech or seminar on reinvention, business growth, sales or management?

Thank you! (if you don't have all the info, write what you have & we'll call you for the rest later)

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